

ALLEN COUNTY COUNCIL MEETING MINUTES
DECEMBER 19, 2013
8:30 AM

The Allen County Council met on Thursday, December 19, 2013 at 8:30 am in the Discussion Room at Citizens Square. The purpose of the meeting was for additional appropriations, transfer of funds in excess of the current budget, grants and any other business to come before Council.

Attending: Robert A. Armstrong, Larry L. Brown, William E. Brown, Roy A. Buskirk, Tom A. Harris, Kevin M. Howell, and Darren E. Vogt.

Also Attending: Tera Klutz, Auditor; Nick Jordan, Chief Deputy Auditor; Jackie Scheuman, Finance and Budget Director; Commissioner Nelson Peters and Becky Butler, Administrative Assistant.

The meeting was called to order by President Darren Vogt with the Pledge of Allegiance and a moment of silent prayer.

Darren Vogt: Good morning everyone. We have a few minor adjustments to the agenda. We will be taking the Highway Department after Economic Development. Bill Hartman, the Highway Director, has somewhere that he has to be. We need to get him in and out so that he can be on the road. With that, we will look for the approval of the November 21st meeting minutes. Are there any additions or corrections?

Roy Buskirk: Move to approve the minutes from November 21, 2013.

Bob Armstrong: Second.

Darren Vogt: All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. Next is the financial report from Auditor Klutz.

Tera Klutz: Good morning, Tera Klutz, Allen County Auditor. I really have no news to report which is good news. The revenue is tracking within one percent of projections. That is great because we will never spend 100% of our budget. We should expect a small rollover, at this time. If you have any questions, I will be happy to entertain them.

Darren Vogt: When you say small rollover, can you define what you mean by that?

Tera Klutz: I cannot define that because we have not processed the final claims for this year. This is the heaviest time of the year where we are

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processing all of the expenses that the departments have at the end of the year. Once those get processed by the last day of the month, we'll have a better idea. Next month, I will have a better idea.

Darren Vogt: You said smaller and we used a million dollars of it this year for the first time and that is why I was asking. I was a little concerned.

Tera Klutz: You don't need to be concerned.

Darren Vogt: Okay. Council, are there any further questions or comments on the financial report?

Larry Brown: Move to approve the financial report.

Roy Buskirk: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. Nick, could you highlight the unemployment?

Nick Jordan: Good morning, Council. On your agenda, you see the September and October unemployment rates. Those are non-seasonally adjusted. Allen County went from 7.2% to 6.7%. Indiana stayed at 7.0% for September and October and the National stayed at 7.0% also. November will be out tomorrow.

Tom Harris: Just a point, this is the first time that I can recall that we have dropped to six and this is the first time that we are beating the State, National and other States around us. We are headed in the right direction.

Bill Brown: Quick point on that too, Michael Hicks was in last week from Ball State. He is an Economics Professor there and he noted our low unemployment rate. He raved about northeast Indiana and these indicators are excellent.

Darren Vogt: Great. Are there any further questions or comments on that? With that, we are going to adjust the agenda just a little bit. The Economic Development portion, we will have before Visit Fort Wayne and Capital Improvement Board. Nikki, if you want to come up, we will handle that and then we will go to the Highway Department.

Nikki Liter: Nikki Liter with Economic Development. Before you today is consideration of a Statement of Benefits application for ICON Exhibits and Silverado Properties. Also known as Group Delphi, they are going to be

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building a brand new operation where they are currently at. They are just out of room and they need to expand. They are looking at a piece of property adjacent to the Vera Bradley Headquarters on I69 and Lafayette Center Road. Phase one will consist of a \$6 million investment and a brand new 200,000 square foot building. It will house production, warehousing and their headquarters. There will be an additional investment of a little over \$1.3 million for manufacturing, logistical and IT equipment. Currently, Group Delphi creates exhibits for trade shows and museums and convention centers. They also store some of those exhibits. Right now they employ 35 people with an annual salary of a little over \$1.5 million. They are looking to add to that, an additional 68 jobs which will take place over the next three to four years. That will increase their annual salaries to a little over \$4.3 million. With that, we have Tim Cook here and Matt Fortney. I will let them talk and then we can answer some questions.

Tim Cook: Thank you for having us today. My name is Tim Cook and I am with Katz, Sapper and Miller and we are a tax firm in Indianapolis. I am here with Matt Fortney who is the General Manager for Group Delphi. First of all, I want to thank Nikki and Mark Royse and Scott Naltner and the Alliance. As some of you know, this have been a long process to get to this point. We definitely would not be here today without the help of them and many others. With that, I am going to turn it over to Matt to talk a little more about the company and what this project entails.

Matt Fortney: Thank you very much. Thank you all for having us here today. First of all with Group Delphi, going back a couple of years, it was a merger. We used to be ICON Exhibits here in Fort Wayne and probably many of you are familiar with that name. ICON Exhibits and Delphi Productions in California merged together to form Group Delphi about four and a half years ago. Over that time, we have realized that there are a lot of synergies that we can use between our locations. Right now, we have maxed out our location here in Fort Wayne. We kind of have a campus style on the north side of Fort Wayne. We occupy four different buildings and we have one additional offsite facility that we have started taking on just because we are out of space. This 200,000 square foot building will enable us to put everything under one roof. It will enhance efficiencies. It will allow us to bring in more capital equipment and give us more capabilities. We will be able to do more larger projects and be able to be more strategic from our entire organization including projects that maybe would have been done in California today. One of the reasons is the cost of doing business is a whole lot better in Fort Wayne. Logistically in the tradeshow industry, the three biggest tradeshow venues are Las Vegas, Chicago and Orlando and on the west coast, the only way to go is east. Here, we are much more regionally positioned so that we can hit all three of those cities as well as many others in the United States.

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This will definitely be a big deal for our organization. I brought a couple of renderings just to give you an idea of what it might look like. This is just an aerial shot of the facility. The idea is that we would have all of the offices here on the front end. Warehousing and Production would be on the back end. This shows a little bit of the expansion area. That is one thing that we are looking at too is the idea that we want to be able to have an area of land in order to be able to expand in the future. We don't want to just stop with the 200,000 square feet. We want to be able to add onto that possibly another 100,000 square feet. This is a close-up of the front entryway.

Tom Harris: We just need to fill up that parking lot.

Matt Fortney: In general, that is what our project is about and the strategy that we are taking on. Are there any questions or anything else you want to add?

Darren Vogt: Councilman Armstrong.

Bob Armstrong: The campus that you have now on North Clinton, what will happen to that? Do you own that or are you going to sell it off?

Matt Fortney: We lease that from the landlord. The idea would be to find another tenant for that.

Bob Armstrong: Okay.

Nikki Liter: I would also add that I failed to mention that I am recommending for this project, according to our points we are looking at a ten-year real tax phase-in and a seven-year personal property tax phase-in. That will save them approximately a little over \$1 million.

Darren Vogt: Council, are there any further questions? Councilman Harris.

Tom Harris: It looks like you are at 35 employees and are going to 68. Is that over a period of time, approximately?

Matt Fortney: Three to four years. It will be a gradual thing right after we get into the building.

Tom Harris: And you are going up to \$4 million in salaries?

Matt Fortney: Yes.

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Bill Brown: I would just have to add that I have a friend that works at ICON and has been there for years. Mark Parrent was my neighbor and to watch the company grow and the notion that this all comes together in such a significant way and to see Silverado take off the way that it has is incredible.

Roy Buskirk: I forget the exact statistics but it is something like 40% of the United States' population is within one shipping day of Fort Wayne is a real asset that we have here. On the additional equipment that you are purchasing, is any of that manufactured in the State?

Matt Fortney: We are looking at CNC Machine to help us but I don't know where that is manufactured. We are looking at a couple of different brands, some of the higher end brands but at this point, I don't know where they are manufactured.

Roy Buskirk: Okay, thank you.

Darren Vogt: Are there any further questions?

Tom Harris: I will make a motion for the Statement of Benefits for Silverado Properties, LLC and ICON Exhibits, LLC.

Bob Armstrong: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. Thank you and good luck with the expansion. With that, we will move to Highway which is on page two of the agenda.

Bill Hartman: Good morning, Bill Hartman, Allen County Highway Department.

Kim Yagodinski: Kim Yagodinski, Controller for Allen County Highway Department.

Mary Rian: Mary Rian, Allen County Compensation Specialist.

Tracy Mitchener: Tracy Mitchener, Assistant Human Resources Director.

Bill Hartman: Back in 2006, the City annexed Aboite Township and all of our revenues went down about 20%. We reduced our staff by about that much and we combined the responsibilities of some of the positions. Human Resources analyzed who does what and what fair compensation would be for those positions. What you have before you are the results of that analysis.

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Mary Rian: Do you want me to go through them one-by-one?

Darren Vogt: Just start going through them one at a time and we will ask questions as we go through them.

Mary Rian: The first one is for the Controller position which is currently a PAT 4. She has taken on a lot of the personnel functions in the department. We want to change her title to Finance and Personnel Manager and change the classification to PAT 5.

Darren Vogt: Council, are there any questions on that one? Go ahead and we will move faster.

Mary Rian: The next one is the Coordinator of Special Projects and it is also a PAT 4. They have eliminated one of the positions called the Development Coordinator and this person is taking on those responsibilities as well as some of the IT functions. We want to reclassify this to the Right-of-Way acquisition and Communications Manager and change it to a PAT 5.

Tom Harris: Questions at this time?

Darren Vogt: Yes.

Tom Harris: You said there was an elimination of another position?

Mary Rian: Yes and it was called the Development Coordinator.

Tom Harris: And so the skills and requirements that are in that job are now going to this job?

Mary Rian: Not all of them.

Bill Hartman: This individual will have someone underneath him that will aid him in these functions as well. What happened is that we had an individual that took care of all of our Right-of-Way Acquisition and some of our contract documents. When he retired, we promoted another individual that took care of all of our IT. That individual maintained the IT responsibilities as well as taking over Right-of-Way Acquisitions and Contract Administration. Now we have a re-evaluation of what this individual's job responsibilities are and we feel that this is fair compensation. We essentially took two jobs and combined them into one. It has resulted into a \$2.55 an hour increase in pay.

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Kim Yagodinski: Our Development Coordinator retired and so it gave us an opportunity to re-evaluate that.

Tom Harris: That's fine but I wanted to make sure that HR watches this and that it is not just increased volume of work but is actually an increase in skills and responsibilities. Even though you are taking additional skills on, they could be lesser skills than the current job which means that the job would not necessarily have to go up. That has all been looked at?

Mary Rian: Yes. The Development Coordinator was classified at a PAT 4.

Darren Vogt: Number four?

Mary Rian: When I talk about this one, it will also take care of four, five and six. They had Clerk Dispatchers at the North Barn and the South Barn and in the Central Office. When we looked at it, the North Barn and the South Barn were doing a different job than the Central Office. What we wanted to do is change the job titles of the North Barn and South Barn from Clerk Dispatchers to Office Managers. They were all OSS 2 before and now we want the Office Managers to be OSS 4. The Central one will be called Administrative Assistant and will be OSS 3.

Darren Vogt: Does everyone understand that?

Roy Buskirk: The other thing on that is the hours change.

Mary Rian: Yes, they are going from 37.5 hours to 40 hours for the North and South Barns workers because that is what everybody at those barns work.

Roy Buskirk: Right and so that is part of the increase in the wage amount because of the additional hours.

Mary Rian: Okay, seven and eight, they really only have one person in this position right now. It is the Right-of-Way Inspector. It doesn't make sense that it is classified as OSS which is Office Support. We think it should be classified as an LTC instead. We are recommending that it go from OSS 3 to LTC 4. The reason that we have the second position on here is that we won't have to go back and do this again if they ever need another employee.

Bill Hartman: At one time, we had three people in this position and we have downsized it to one. As the economy increases, they do all of the inspections for our Right-of-Way permits and utility cuts. For a few years, we have been able to get by with one person but if things pick up, we may have to hire another one. It is not in our budget yet but at least we have it classified.

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Darren Vogt: The line item is there but it just hasn't been filled.

Kim Yagodinski: Yes, the line item is there but it is zero.

Darren Vogt: That is why we have to do this now.

Larry Brown: Do those permits offset the salary?

Kim Yagodinski: Ye, I actually looked at that. In the Personnel Committee the question came up. In 2005, we issue 3,031 permits and collected \$301,000 in revenue. When we got to our lowest point, it was 2008, we did 1,320 permits and collected \$136,000. In 2012, we did 1,606 permits for \$136,000. So far this year, with another week to go, we did 2,099 and \$227,000.

Darren Vogt: Council, are there any further questions?

Roy Buskirk: I have one further comment. A lot of people don't realize this but the 2.5 hour move from 37.5 to 40 is a little over three weeks of additional work in a year's time.

Tom Harris: With that, I will make a motion to accept items two through eight for the Highway Department as listed on the agenda.

Roy Buskirk: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 6-1 (Armstrong). Thank you very much.

Bill Hartman: Thank you.

Kim Yagodinski: We have the CREDIT too. We are here to ask for \$135,630 of reimbursements that we received back for the Union Chapel, Diebold and Gump Roads reimbursements. We would like to have those re-appropriated into the Bass Road project. In 2014, we are expecting to need about \$5 million and so we have been taking all of the reimbursements that we have been getting back on projects and putting it into that line item. We have an open P.O. right now for Bass Road and this amount will be added to that.

Darren Vogt: And we can appropriate in this because it is not the General Fund.

Jackie Scheuman: You can't appropriate from tax funds in December.

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Darren Vogt: Although CEDIT is a tax fund.

Tera Klutz: It is a tax fund but a reporting only tax fund. It doesn't require DLGF approval.

Roy Buskirk: That is one of the strange things about the Highway Department. They had the money once and got reimbursed and now they are asking for us to give it back to them. I will make a motion to approve the \$135,630 appropriation from CEDIT to the Highway Department.

Bob Armstrong: Second.

Darren Vogt: Is there any further discussion? All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. With that, we are going to go back to the Allen County-Fort Wayne Capital Improvement Board (dba Grand Wayne Center) budget for 2014.

Doug Johnston: Good morning, Council. My name is Doug Johnston and I am the attorney for the Capital Improvement Board. Pursuant to statute, we are required to appear. We will make room for a bunch of people in a second. Pursuant to statute, we are required to appear before City and County Councils for budget approval. Prior to today, you should have received the budgets for the Capital Improvement Board and Visit Fort Wayne. The CIB was previously the Fort Wayne and Allen County Tourism Authority and statutorily we were amended to become the Allen County-Fort Wayne Capital Improvement Board. Today we have the Board President Nancy Jordan and the Executive Director Bart Shaw to present the budget and answer any questions. Also present for what is now Visit Fort Wayne is the Executive Director Dan O'Connell and Board Member Gary Shearer. That is why we are here and looking for questions.

Nancy Jordan: Good morning. I am Nancy Jordan.

Bart Shaw: I am Bart Shaw.

Nancy Jordan: I don't think that Nick and I are related but you never know. We might figure out something here. We appreciate your time today. We presented to City Council a week ago and they approved both of these budgets. Just as a refresher, the CIB wears two hats. The hat that we have worn the longest has been the Grand Wayne Center. The other one that is a bit newer for us is the Food and Beverage Tax. There are some excess Food and Beverage Taxes collected over what is required to pay the bonds for the Coliseum and that goes into an economic development fund and the Capital Improvement Board reviews grant requests and the like. Both of those hats

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are included in the budget that we have presented to you today. I thought I would give just a couple of highlights and then we can open it up for questions. If you want to know more about the exciting activity at the Grand Wayne Center, Bart can fill you in on that. We will start with the Grand Wayne Center. Clearly a pivotal and successful community asset and we hosted over 350 events last year. Fifty-two conventions, fourteen of those were national conventions and generated over 30,000 nights of hotel room stays. That is really important to us because the main funding source for the Grand Wayne Center is that Innkeepers Tax. What I think is noteworthy is that between the Innkeepers Tax and the event rental revenue, the Capital Improvement Board's budget or the Grand Wayne Center as an entity essentially breaks even. In fact, generates a very small positive balance of \$70,000 or so in 2013. When you look at the operational type of expenses, it is supporting itself. In addition, in 2011, the Grand Wayne Center made a commitment to help with the Harrison Square project. There is a ten-year commitment of \$250,000 a year to be paid out of that bit of positive balance that we have plus some cash reserves that we have. If you add that up and look at sort of raw numbers, it would look like the Grand Wayne Center runs at a slight negative when in fact it runs at a slight positive. I think that is pretty remarkable in a community of our size that we are able to draw the type of business that we do. The Food and Beverage Tax generates about \$3 million a year. That money is kind of appropriated to the Capital Improvement Board but is essentially held in escrow for a year in case it would be needed for those Coliseum bonds. Once that year of encumbrance has freed up, then it is available to be used for economic development projects. What you see in terms of revenue and disbursement budget, the revenue is the money that would be transferred to the Capital Improvement Board fund and the disbursements is the amount that got freed up from the prior year. Just as a note, we have been a little more active this year. Obviously this is a fairly new piece of the Capital Improvement Board and the most noteworthy project that the CIB participated in was \$6.5 million for the Ash National Headquarters. That is over a ten-year period. Also, there was \$2.5 million over two years for BAE's new facility. Are there any questions on that part?

Darren Vogt: Council, are there any questions? Councilman Brown.

Bill Brown: Can we say that it is within keeping the high wage jobs?

Nancy Jordan: Yes.

Bill Brown: High wage jobs have been the mantra of the Capital Improvement Board.

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Nancy Jordan: Yes.

Darren Vogt: Are there any other questions on that? I would say that at one point I hope that we are keeping our eyes on it. I know we want high paying jobs and high wages but I look at it a little bit differently. We need all jobs in the community and there are skill sets that certain people have and we want to attract high paying jobs but to run the full economy, it takes all kinds of jobs. What I like to make sure that we are trying to attract are companies that pay higher than the average for whatever type of job that they have. I hope that we are not overlooking all of the other stuff that is out there.

Nancy Jordan: Absolutely. You know the definition of economic development can be broad and projects like BAE and Ash fit right in the wheelhouse of what we were created for. To your point, there are a lot of things that need to be considered. We need to consider things in the County as well as the City. This is a County-wide opportunity that we have but I think where we see the real power of this CIB money is when we really stay coordinated with the County Commissioners and the City and where we can put together these large package deals, the CIB can kind of take it over the line. We have tough competition from Ohio and some of the other communities around here. This just gives us a community asset that can help us continue to help attract those businesses.

Darren Vogt: No doubt. Councilman Howell.

Kevin Howell: As a general overview, how many jobs do you think are developed or maintained in the entertainment industry here in Fort Wayne?

Bart Shaw: I don't know that I can give you that...

Darren Vogt: Dan.

Dan O'Connell: We had an economic impact study for the travel and tourism industry. I am Dan O'Connell, Executive Director of Visit Fort Wayne. The study on travel and tourism was done last year and it helps document the answer to your question. It comes out to be 7,200 jobs are sustained in the hospitality industry which includes hotels, restaurants and the entertainment industry, arts and sports community.

Kevin Howell: The reason that I ask that question is that it definitely put me through college but particularly for people right out of high school or possibly even in high school, are there openings available for them part-time?

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Dan O'Connell: Sure there is. The hospitality industry is one of the highest employers of entry level positions. We are seeing a growth in the restaurant industry that is kind of rebounding from the setback in 2008. The increase, nationally, is about two percent.

Kevin Howell: Is there an outreach to these people or is it just come as you go? I don't know if they even know about this.

Dan O'Connell: IPFW and Ivy Tech have hospitality training programs. I serve on a Board at IPFW and we interface often with the Culinary Institute at Ivy Tech.

Nancy Jordan: Also, the Anthis Career Center for Fort Wayne Community Schools has done an excellent job of not only teaching some skills that can help high school grads get into those jobs but coordinating with Ivy Tech and IPFW for the pipeline of where you can get an entry level job and some additional education.

Darren Vogt: Anthis is not just a Fort Wayne Community School. All of the schools use that.

Nancy Jordan: Correct.

Kevin Howell: You are not at a point where you have an internship program?

Dan O'Connell: In the hospitality training program, we do in some hotels. IPFW has a very involved training program for people going into hotel management. Not in the restaurant community. That is mostly on-the-job training in restaurants.

Darren Vogt: Let's make sure that we stay focused. Even though Dan is up here, let's stay focused on the Capital Improvement Board.

Tom Harris: I wanted to ask in terms of projected room rentals, you show that being up to 869,000 and yet next year it is down to 850,000.

Bart Shaw: We had an outlier event this year. We had an extraordinary opportunity event that pushed us up and we don't see that event or one like it next year.

Nancy Jordan: There are some of these very large events that are on a rotating basis. We might have an opportunity for them every two years, three years or four years. Marcy McKinley and Bart do a fantastic job. They have a

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lot of events lined up for a number of years to come. What are we projecting for next year?

Bart Shaw: We are looking at 52 to 55 conventions. That is on pace for where we have been for the last couple of years.

Tom Harris: It would be easy to inflate or run that number up and so this would be a conservative standpoint.

Bart Shaw: Right now, we don't have that big event. A lot of times it is a balancing act for us. A lot of times, the events that would have the biggest community impact, the most number of hotel rooms aren't necessarily the ones that have the highest rent potential. We balance that. This one particular event had both.

Tom Harris: You do show an increase in room tax and that is based on the number of room rentals?

Bart Shaw: That is based on a national survey that projected next year that the room tax would be up. We talked with Visit Fort Wayne about that and put those numbers with a conservative four percent increase.

Darren Vogt: Councilman Howell.

Kevin Howell: Dan, can you come back up here again? I want to ask about the State Republican Convention here in Fort Wayne. What was the experience that you had with the Democrats two years ago that you can improve on for this time around?

Dan O'Connell: It was an outstanding reception when we hosted the Democratic Convention. They were very impressed with downtown Fort Wayne, the Convention Center and the service levels of the staff there. The two attached hotels have really put us into a new ballgame. That is one of the reasons that the Republican Party took a serious look at that is because they heard how well the Democratic Convention went. This time, the Democratic Party has been a role model for the Republican Party to follow in. They have looked at putting together some events at Parkview Field for the delegates that come in. They are trying to emphasize to families that come in to use the Zoo and other things. I know they are looking at a keynote speaker for the main part of the program. Tim Berry is the committee chair and State chair and he is putting a lot of detail and time into this. He has a certain amount of pride in showcasing Fort Wayne and Allen County because it is in his hometown. I think this is going to be one of our best opportunities to showcase Fort Wayne once again, Councilman.

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Kevin Howell: What would be the economic impact, in your opinion?

Dan O'Connell: That will be about 1,200 to 1,500 delegates and we hope to reach as many as 2,000 people as some bring spouses and staff and lobbyists and other people. The economic impact, if I remember my numbers right, is about \$1.2 million to \$1.5 million. It is a big one but it is more prestigious than big. We have had bigger economic impact from other groups but this is the first time that they have ever been out of Indianapolis.

Nancy Jordan: When we had the Judges this year too that was a first, wasn't it?

Bart Shaw: No, they have come before.

Dan O'Connell: We have Fishing Lures that is coming back to our community. Because of their experience here a couple of years ago, they really enjoyed it and want to come back again. One of the things in this kind of business is that they do rotate and move around to try other communities. Getting them to come back is critical and based on the service levels. They always comment on the service levels of the Grand Wayne Center being far above what they expected.

Darren Vogt: Councilman Brown.

Larry Brown: For my fellow Councilmen, it would probably be good, when you have the opportunity, to go online to the CIB website and check out the guiding principles that guide the investments as to where the CIB money goes. That may answer some of your questions about the types of investments that they are targeting.

Darren Vogt: Are there any further questions or comments on the CIB Grand Wayne budget for 2014?

Roy Buskirk: I will make a motion to approve the proposed budget for the Allen County-Fort Wayne Capital Improvement Board doing business as the Grand Wayne Center.

Bill Brown: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. Thank you.

Gary Shearer: Good morning, I am Gary Shearer, incoming Board Chair for Visit Fort Wayne. You have obviously met our President and CEO, Dan

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O'Connell. I am going to ask Dan to pass out the 2013 annual report from Visit Fort Wayne. Before we get started, I wanted to acknowledge a couple of our Board members from the County. We have Nelson Peters as one of our Board members and Randy Brown from the War Memorial Coliseum. We want to acknowledge the time and effort they put into our organization. What I am going to ask Dan to do is give you some of the highlights of some of our accomplishments for 2013. Dan, I turn it over to you.

Dan O'Connell: Council members, before you is the annual report, a report to the community that outlines a successful year that we had in 2013 and some of our goals and objectives for 2014. Some of the big numbers are 2.2 million have looked at our website. That is a 42% increase over the prior year. We have invested a lot of time and energy into social media marketing to get people to learn about Fort Wayne and Allen County. We have generated over 10 million impressions and are really inviting people to our community. We think those pay off because of another survey that we did that said 58% of the people said after they saw our advertising it motivated them to come to Allen County and Fort Wayne. We know it is working. It is also working in other regards in that some of our large tourist attractions like the Fort Wayne Children's Zoo and the Tincaps were up six percent this year. We feel that we are directly a part of getting people to come into our community. Another function, as we talked earlier, is conventions and we book conventions on a regular basis into the Grand Wayne Center. It is also all over the community. We booked 31 pieces of business into sports field, Hefner Field and the Memorial Coliseum. This March, we will have a very large volleyball tournament and it will take all available square footage in the War Memorial Coliseum. There will be twenty different volleyball courts inside. There will be close to 8,000 kids coming to play volleyball at the Coliseum as well as Spiece Fieldhouse and the new volleyball center, Sports One. That is the type of way that we are trying to get people into our community through organized groups. Sometimes they are fishing lures and sometimes Republican conventions but a lot of times it is these sporting groups. They use our ice arenas and volleyball centers and our very large buildings like the Coliseum. Sports are a growing market for us and we are actually taking a good lead in that. I will summarize and say that we use our resources very diligently and frugally to promote our community, to advertise and book. The expenditures are outlined in the back here that shows about 5.8 million people actually visit Allen County every year. They spend \$520 million in our community. Of that expenditure, about \$15 million is generated into local tax coffers. It is a great part of our economic development strategy. We are all about jobs but this kind of activity that we do sustains jobs. Those are important jobs, starting careers but also managers at these large operations such as the Coliseum and the entertainment community, arts community, sports community and festival communities. Those are important jobs, as you

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pointed out Councilman Vogt. I will turn it back over to my Board Chairman who will give you some of the numbers for next year that are not in the book but were in your packet.

Gary Shearer: In your packet, you should have had our 2014 budget. Let's hit some of the highlights. From a revenue standpoint, about 83% of our revenue comes through the Innkeepers Tax. We are expecting about \$1.250 million for 2014. Another \$250,000 will come in from other sources, most of which comes through advertising. That will be total revenue of just over \$1.5 million. From an expense standpoint, about 46% of our expenses go to personnel. That is about \$697,000. Almost \$40,000 goes into direct promotional expenses. You do see that number going down a little bit from the previous year. We took some money from reserves this year and dumped it into marketing to do some website upgrades and some additional marketing like into Indianapolis and some areas like that. The other 15% goes into other expenses which includes running our visitor center. Total expenses are just over \$1.5 million and are projecting a very small surplus. Are there any questions on the budget?

Tom Harris: Yes, I have a question on the grant income. It looks like grants are dropping.

Dan O'Connell: Grants are kind of annual and as they become available, we apply for them. There are State grants from bringing people into the community. You really can't plan on them because it is a competitive pool. We budget some that we know we can get but we expect that number to go up.

Tom Harris: I see.

Darren Vogt: And that would be tied into specific events that you apply a grant for.

Dan O'Connell: Correct. We have an opportunity to get this group to come into the future years and is it going to help the State economy as the local economy and so we get matching grants from that.

Tom Harris: From a marketing standpoint, what do we need to do in Fort Wayne and Allen County, if you had to identify one or two different things that we need to do better in order to enhance more activity?

Dan O'Connell: One thing that we are very excited about is that we did an emphasis in the Indianapolis market. They have a lot of the assets that we have. They have a zoo and they have sports, bigger name sports than we do, and our return rate from there was 277% above what it had been before. That told us that Indianapolis patrons have a desire to travel close to home. Our

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assets are appealing to them. We think that is a good market that we are going to push more in the future.

Darren Vogt: Councilman Buskirk.

Roy Buskirk: A couple of years ago there was discussion on the collection of room tax and I think the Auditor worked with you on that. How is that coming?

Dan O'Connell: We had a discussion for several years about that, Roy. It seems that the State's collection process didn't have that much falling through the cracks. It was something that we monitored. Tera is very in tune with the Department of Revenue and makes sure that she gets annual reports on that. We are comfortable with the current situation right now.

Tera Klutz: I think the latest study and comparison that Nick ran was one that compared, we have an Assessor that goes out and looks at all of the properties and there is a property code tied to that. If it is a hotel or motel, we compare that list to the State's list of people that were paying taxes and it was spot on. At that point, we got a little more comfortable that people were not falling through the cracks.

Dan O'Connell: It is on a totally honest and voluntary reporting basis and we needed to verify that. With the crosschecking with her office, we feel more comfortable than we did five years ago.

Tera Klutz: The State is also moving toward updating their technology and tax system. It is slow going but they made a presentation to the State Finance and Tax Policy this year and they are finally onboard. Beside the Innkeepers Tax there is the whole local income tax issue and they don't really know is it State money or is it local money and without a new system, they are not able to tell. They are slowly working towards a new system which I would hope would actually encourage online filing. It would be more simplified and I think we'll get better reporting.

Dan O'Connell: I would like to advise the Council that we had a success this year in working closely with the County Commissioners and the County Health Department to establish a new ordinance which sets minimum sanitation standards in our hotels. We have seen a deteriorating number of properties. We have been hearing some complaints and not just the ones that you get every now and then when you are conducting business. Too many, from large groups, would indicate that they may not want to come back to our community. We addressed that situation with a collaborative effort of our hotel community and the Health Department was just outstanding in helping

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us ferret out proper ways to measure that were important in business and effective in assuring that everyone gets a clean and comfortable room.

Darren Vogt: Council, are there any further questions?

Roy Buskirk: I will make a motion for approval of Visit Fort Wayne's budget for 2014.

Tom Harris: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. With that, we will move to the Sheriff's Department with approval for a grant and a salary ordinance.

Ken Fries: Good morning, Council. I am Kenny Fries, Sheriff of Allen County. Indiana Sheriff's Association conference is coming to Fort Wayne this year because they want to get out of Indianapolis. The first thing that we have in front of us is the Drug Task Force grant that we would like to apply for. It is for \$25,000 through ICJI and we have applied for it for the last 28 years and have been successful in getting it. There is a 75% match and that is from the salary of a Secretary and one of the Detectives. This current year, we had \$19,450 to help run our Drug Task Force. In years past, it was substantially more. It was almost up to \$100,000, at one point, and as the competition grows they give less and less to each group.

Darren Vogt: Councilman Harris.

Tom Harris: We have received \$25,000 in the past?

Ken Fries: We have received substantially more than that but last year was \$19,450.

Tom Harris: I will make a motion to accept the approval of the Justice Assistance Grant through the Indiana Criminal Justice Institute.

Roy Buskirk: Second.

Darren Vogt: All in favor signify by saying aye, opposed, same sign. The motion passes, 7-0.

Mary Rian: We are hoping to reclassify what is the Administrative Assistant for the Training Division. Her responsibilities have increased over the last few years. She is really responsible for a critical aspect of the Department because she has to maintain the training records for not only the Sheriff's

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Department but also Homeland Security. She is responsible for arranging travel for people seeking outside training. We are hoping that we can reclassify this position to an OSS 4 and is currently an OSS 3.

Darren Vogt: Council, are there any questions?

Larry Brown: Kenny, where is the money coming from?

Ken Fries: This is from the unused salary portion for 2014. When we have an employee that quits or gets terminated for some reason, it takes us a month and a half to two months to get that person replaced. That salary sits there and we will use it to pay for this. This was done after the budget process was already done.

Larry Brown: Rollover.

Ken Fries: Yes, basically rollover.

Darren Vogt: It will reduce our rollover by this amount. There is already some salary associated with this person, right?

Ken Fries: Yes. \$29,764 is what she is making now and we are bumping it up to \$32,958.

Tera Klutz: What about 2015?

Ken Fries: It will become part of the line item. Her position will then be at \$32,958.

Darren Vogt: And you will make that work within your current allocation.

Tom Harris: I will make a motion for the approval of a salary ordinance for the 2014 pay of the Administrative Assistant-Training from OSS 3/3, \$29,764 to OSS 4/3, \$32,958.

Kevin Howell: Second.

Larry Brown: Do we have to specify an effective date?

Tera Klutz: The salary ordinance has an effective date of the first date of the pay period in 2014.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 6-1 (Armstrong).

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Tera Klutz: If I may, training is very complicated to keep track of. I know that Atos, our software provider, is working on a system to help the City Police to track their training and will make it easier. I don't know if they have contacted you to see if you are interested.

Ken Fries: We will talk to them. Mary is right. It is not only the regular Officers but also the Confinement Officers, Probation Department and she probably keeps track of over 400 people.

Darren Vogt: With that, we will move to Wayne Township.

Bev Zuber: Good morning, Bev Zuber, Wayne Township Assessor. I am here requesting that my Chief Deputy be bumped from 80% to 90% of my pay. Sam Walker, my Chief Deputy, has had a couple of increases to his normal functions. The main reason that I am asking for the increase is because he has acquired a new designation. The IAAO is the recognized authority on assessing. Sam has already achieved the Administrative Assessment Specialist. He has now received the Residential Evaluation Specialist. There are only four people in Indiana that hold this certification. With this certification or designation, Sam is such an asset to Allen County and Wayne Township that I believe he deserves to be recognized and compensated.

Darren Vogt: Council?

Tom Harris: This did come up in Personnel Committee and I wanted to find out Personnel Committee's thoughts on it.

Darren Vogt: In the Personnel Committee, we talked at length on his qualifications and what he does and how he does it. If you notice, there is a discussion item on Chief Deputies. I will give a little preview of that now. Chief Deputies are a very unique situation. It is a political appointment. In some cases they have a very lengthy and knowledgeable training behind them. We have to balance the political appointment versus the person in this case or in Nick's case with the actual duties and education that goes with the job. That is what that discussion will be about. This is clearly that he has the qualifications and he is one of four in the State of Indiana.

Bev Zuber: If I was to find any other Chief Deputy if I lost Sam, to have one designation let alone two, it would be impossible.

Larry Brown: If you looked at the information that was emailed to all of us prior to the Personnel Committee meeting and then the summary that was emailed to us, there was considerably more information than what you are seeing on your iPad today. It definitely justifies his accomplishments.

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Tom Harris: On a strategic standpoint, I think it makes sense. Having to identify the retention of talent is really what that is about. The 80% to 90% worried me a little bit in does it set precedence? If it doesn't set precedence and allows us that flexibility to retain talent where it is needed, based on your comments, then that makes sense.

Darren Vogt: It will in the discussion item.

Roy Buskirk: It is definitely not setting precedence. There are other Chief Deputies that are higher than 90%.

Darren Vogt: Is there any further discussion, Council?

Bill Brown: I will make a motion to approve the salary ordinance for the Wayne Township Chief Deputy 2014 pay being increased from \$49,396 to \$55,570.

Bob Armstrong: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. With that, we will move to page two on the agenda.

Bob Bolenbaugh: Good morning, Council. I am Robert Bolenbaugh, Allen County Purchasing Director. I am here today to ask your permission to reclassify our Billing/Contract Clerk from OSS 2/2 to OSS 3/2. I discovered earlier this year that the position had been classified incorrectly for the duties. I have increased the duties of that role over time and so I asked HR to take a look at the position. They reviewed it and agreed that the position should be reclassified.

Tom Harris: A question in terms of increasing those duties, are they new duties or did they come from someone else?

Mary Rian: It is really hard to tell. I didn't have much of an old thing to look at but it didn't make sense what she was doing. She wasn't classified right. I don't know how much it changed but I know that it was wrong.

Bob Bolenbaugh: When I did the reorganization of County Purchasing a couple of years ago, I was aware at that time that the job was not classified correctly however, it fell through the cracks and I didn't pursue it.

Tom Harris: So it was previously improperly reclassified.

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Darren Vogt: It was never reclassified. Council, is there any further discussion on that?

Larry Brown: I offer a motion to approve the salary reclassification in Purchasing for the Billing/Contract Clerk from OSS 2/2 to OSS 3/2.

Roy Buskirk: Second.

Darren Vogt: **We have a motion and a second.** One discussion item, from a paying standpoint for 2014, how do you intend to pay for that?

Bob Bolenbaugh: Internally, from my budget.

Darren Vogt: In 2014, you will make it work from you budget as well?

Bob Bolenbaugh: We'll make it work.

Darren Vogt: **All in favor signify by saying aye, opposed, same sign. The motion passes 6-1 (Armstrong).**

Roy Buskirk: Bob, before you leave, have you done anything on contracting fuel for next year?

Bob Bolenbaugh: Yes, I have been talking to Mr. Lassus and the last time we spoke, for some reason they could not give us a price. It is quite a network of pipeline that they run and where he is purchasing out of New York, he couldn't sell it to me at that time. I have a reminder to call him again today for 10:00.

Roy Buskirk: We have another option in town, right? You can go with Traders?

Darren Vogt: Petroleum Traders.

Bob Bolenbaugh: We contracted with them a couple of years ago and had to sever our relationship with them. I don't know that we would want to trade with them again in the near future.

Roy Buskirk: Okay. There is also a co-op.

Nick Jordan: Country Mark?

Roy Buskirk: Yes, there you go. Have you ever checked with them?

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Bob Bolenbaugh: Depending on how this goes, we are going to talk to them about diesel fuel. This is new to us and so we are entering into it carefully. There is a chance, there is an opportunity there that we could find ourselves, based on what I have been reading and hearing that there is the possibility that gasoline is going to be reduced even more for next year. We don't want to find ourselves upside down.

Roy Buskirk: I understand that but I mean that as we have discussed before, I realize it is like going to Vegas but you are protecting yourself too in how much you have budgeted in case it goes the other way.

Bob Bolenbaugh: Right and that is why we are going to take about a 50% position when the time is right.

Roy Buskirk: Okay.

Darren Vogt: With that, we will move to Department 45, Soil and Water.

Greg Lake: Good morning, Council. I am Greg Lake, Director with the Allen County Soil and Water Conservation District. With me today is Dan Wire, Supervisor with the District. We are here to discuss our request for a reclassification of a position that the County currently funds. The position is our Administrative Secretary. After review with the HR Department, the job classification request would be to move that position out of OSS and into PAT and create it as a PAT position. For a quick refresher on why the request is coming about, the Soil and Water Conservation District relies very heavily for most of its staffing and projects on funding from outside sources. Most heavily, it is Federal grants. I will pass around a sheet here for you to look at 2013 as the year wraps up. This shows where our dollars came from in relationship to the funding that is provided to us through the County. As I said, the County provides us two full-time positions and then we very heavily leverage that against funding from Federal, State and some local private sources. That is documented on that sheet. It is just shy of a six-to-one return on the County investment. It is about six dollars of outside sources coming in to the dollar investment that the County has provided. With that rather large expansion of outside funding projects coming in, about a year and a half ago the Soil and Water Conservation District Board took a look at how we staff our positions. When we request Federal dollars, we always ask for dollars to come with it to put a person in place. Oftentimes, trying to find a person with the unique talent that could basically do from soup to nuts in the type of job skills that we need, it is sometimes difficult. Not that we haven't been successful in the past but we thought we would take a new look at how we structure our staff. In so doing, now as we hire people, we find skill sets that we can use across the multiple projects. We have spelled out responsibilities

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with the help of the Human Resources Department and now we are hiring skill sets that we use across projects rather than expecting someone to do everything in one. As we did that, one of the positions that sort of came to light was the one that we are here to talk about today. That is our Administrative Secretary which is a County funded position and the responsibilities that sort of migrated over to that position. Most of that is her involvement in helping us keep track of all of the budgetary aspects of the various projects that we have. The workload for the individual, as far as the complexities, skill set and need that we had in this position has changed significantly over the past several years and unfortunately I think we left it unchecked for quite some time. Her skill set and the demand that we place on her has changed significantly from when the first position as Administrative Secretary was put in place. That was nearly twenty years ago. With that, we have met with County Personnel Committee and we are asking for a reclassification. For 2014, with the fact that we had some positions that were vacant for a long period of time, as we were refilling some of our other positions, we have the funding available.

Darren Vogt: Councilman Howell.

Kevin Howell: I assume and correct me if I am wrong, that this new position, her duties are enumerated?

Greg Lake: Yes.

Kevin Howell: That is going to be your baseline from now on going forward?

Greg Lake: That would be our intent unless something would happen that we would fall back and a lot of these outside sources would dry up. The intent would be to establish a process but if necessary we would draw back to the Administrative Secretary. I have been with the District for thirty years and it has done nothing but increase as far as the type of opportunities that we have. Sitting where we are, good, bad or indifferent, the opportunity because of the concerns and threats that are challenging our surface waters, opportunity is going to continue to increase. The problems are not going away and we are going to be seeing more Federal program dollars aimed in our direction to address those water resource concerns.

Kevin Howell: Why?

Greg Lake: The lakes are in trouble. Nutrient loading, there was an article just released. The City of Toledo was threatened last year because of concerns with harmful bacteria in the lake where they were concerned about needing to shut off the intake which comes out of the lake. They were to the point of

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shutting down their water plant. When you start threatening a community of that size, obviously there is a concern. 2012 was the highest mark of the bacteria. 2013 was expected to be rather moderate and ended up being the second highest. The threat is there and the Federal and State governments are trying to find a way a way to address it and so there are going to be dollars put into the watershed to try and help.

Roy Buskirk: A lot of that is like the City of Fort Wayne. They are going through and upgrading their sewer system to help clean up the rivers which end up going to Toledo. It is a Federal program and local programs throughout the whole Midwest on trying to clean up the Great Lakes.

Kevin Howell: It is industrial or natural or a combination of both or what? What is causing all of this?

Roy Buskirk: In the City of Fort Wayne, it is sewer. I guess you would classify that as natural.

Bill Brown: Nitrogen.

Greg Lake: Fertilizer applications, commercial farms, failing sewer systems and so forth. The point that I should bring along with that is that we use, the lake area is the driver for our concerns here because it is the one that is monitored closely. You see the greatest impact on that lake because of its size. Grand Lake Saint Mary's, a couple of years was shut down. You couldn't even go into the lake. As Fort Wayne and Allen County continues to put a focus on economic development opportunities on its rivers, the last thing we want to have is that level such that we are attracting interest but yet we tell them to stay out of our water. That is a driving point for us as well.

Kevin Howell: Thanks.

Darren Vogt: Councilman Brown.

Bill Brown: From what I have heard, it has been articulated well and makes sense.

Darren Vogt: I do have one question on going forward for 2014. 2015 has the potential for you to ask us for additional funds in the budget.

Greg Lake: Perhaps a portion of that. Again, what I would bring to you is a projection of where we feel our outside revenue sources would be. If we can continue to use outside sources to cover that increase, we will continue to do that.

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Darren Vogt: Councilman Harris.

Tom Harris: A question on the incumbent that is in this position has been with the District for a while?

Greg Lake: She has been coming onto three years.

Tom Harris: So there is a thought that this position is such that we need to get the pay up because this job is doing more than it was rated.

Greg Lake: Definitely.

Mary Rian: Yes, if you compare what she is doing throughout the County, she should be a PAT and she should be at that level.

Tom Harris: Okay.

Darren Vogt: Are there any further questions, Council?

Bill Brown: I will make a motion to reclassify the Administrative Assistant from an OSS 3/2 at \$28,347 to Conservation District Office Manager, PAT 3/2, \$36,923.

Larry Brown: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 6-1 (Armstrong). With that, we will move onto the Allen County Juvenile Center.

Jamie Mann: Good morning, everyone.

Judge Heath: Good morning and Merry Christmas.

Darren Vogt: Judge, if you want to go ahead and update us on what you have going on, please?

Judge Heath: There are a number of moving parts here.

Darren Vogt: Judge, you need to introduce yourself for the record.

Judge Heath: Judge Dan Heath. I should know that because I have to tell people that every day. You know Jamie Mann, of course. We have Chandra here as well if we need the real expert to come up here. At any rate, let me cover the Personnel Manager and Budget Analyst position. We had gone

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through HR and were on our way to full Council and we were able to determine that the path we were taking was not going to red-circle Chandra. She has been a long time employee with us and a very good one and hard working. We were not going to be able to use the County's red-circle policy. We backed away for a minute and went back to HR from a different angle. I don't know all of the ins and outs of that, quite frankly. What we are doing is coming to you asking you to red-circle the Personnel Manager position and to pass an ordinance for both the Budget Analyst and the Personnel Manager. Let me backtrack for just a second and give a minor brief history here. We have Jamie fulfilling really two spots here for a cost savings aspect and because of her expertise. Jamie Mann is both our Superintendent and our Chief Probation Officer. We had a separate Superintendent. We saved around \$65,000 to \$70,000 by combining those two positions. With that, we also felt the need to really have a separation of the old function that the Financial Administrator was doing. The Financial Administrator position was doing several functions, personnel-related functions, bookkeeping functions and budget functions. That seemed a little odd to me and so what we did was combine Jamie's function and now we are separating those. Here is what we want to do. We want to really look at our organization anew, fresh. I am coming in and I think anyone who comes in wants to take a look at a budget of \$9.2 million and 160 employees and have a review to see if we really need all of these employees. Are there functions and some duplication? Are there some changes that we could make where we would have some cost savings? Maybe not but I think anytime anyone comes into a large organization, they ought to ask those questions. We have a Personnel Manager position that does that. Also, we haven't really updated our job descriptions and JAQ's for a while. It's been years. That function ought to be done. Chandra, who has an intimate knowledge of personnel affairs, would be that position. She would also serve a bookkeeping function in that position as well and still have a close relation with our Budget Analyst. We bring on a Budget Analyst that is degreed. Someone who is perhaps degreed in financial management or maybe a CPA or something like that and Chandra has done an excellent job in that. It may be time to bring new budget related software that gives us a little more agility in knowing our budget figures at any one point. I think that is important because we have a lot of programs at the Juvenile Center. We have a school, food service, a detention center, a court system and all of this is going on and keeping track of that is a difficult task. We want to bring someone in who is a CPA or Financial Manager and update the possibilities of monitoring that more carefully and being able to report with more agility than we have now. That is the whole organizational thinking behind this. It also saved us some money in making this kind of reorganization. We are asking for your help in those two positions. Perhaps Chandra or you can explain how we are doing this red-circle policy.

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Tera Klutz: They know.

Mary Rian: I think they know how it works.

Darren Vogt: We set the policy, we are okay.

Judge Heath: All right, now that's that. By Federal law, we have to have, I don't know that you would call it a legal requirement because frankly the PREA standards are still in formulation but it is clear to us that in order for us to get the accreditation that we need from the DOC which will be the Federal arm that comes in and checks our standards are being met. It is pretty clear that we have to have a PREA Coordinator. We are fortunate to have Pat Harper. This position is someone who investigates sexual abuse in our facility. If a claim arises, there is an investigation done. He is a long-time Detective and Investigator. He has been studying new PREA regulations and putting our policies in place for about a year and a half. He is going to conferences and other things that help him update himself in terms of the PREA Coordinator position. Then, we are coming for you for permission to seek a Check and Connect program grant. What happened there was that for months I was looking for a program that will deal with our truancy problem in our school systems. We have enough truancy in our County to fill a large high school. We have about 2,600 kids a year. Those kids are a great expense to the Juvenile Center in that 60% of juvenile crime occurs during the school day. That is what studies indicate. If you can lower juvenile crime during the school day by keeping kids in school, you will lower my costs and your costs significantly. I knew there was a connection between juvenile crime and truancy but I wanted to reconfirm that and get some real figures. I have a study with me and can hold it up and show it to you but it's got all kinds of figures in it quoting studies that show the connection between truancy, school disengagement, juvenile crime and as the truant kid ages into adulthood, the percentage chance that they will be involved in violent crime and property crime, crime with weapons, a greater degree of smoking, they will smoke more, the girls are going to have a higher chance of pregnancy. All of these things result from a kid not having a mentor in their life or an adult in their life leading them along the right path. I am reading this article by Dr. Seely, the President of the National School for School Engagement. In the article, he says there are programs that have school intervention. He doesn't say what they are, in the article. He put his email address in the article and so I emailed him. I asked where are these programs? I looked on the internet and they are all over the place. There are school intervention programs in countless Counties throughout the Country. Which work and which don't? None of them could tell me. He pointed me to the University of Minnesota and their Check and Connect Program. I have been in touch with those folks and here is a little bit of what has been happening for the last thirty days.

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They have been incredible and have been working with me to learn more about the Check and Connect Program. They sent their manual and their documents. It is a really professional and detailed documented program that you can put into place. They have had it in place in the Minneapolis school system since the early 1990's. It is in place in York, Pennsylvania and Spokane, Washington. It is in place in Bloomington, Indiana through the Chamber of Commerce. Now, what does this program do? It's a mentor intervention program where a mentor is trained by the University of Minnesota to gain trustworthiness with the kid, to build a relationship with the kid and family. They are in the school building and they have access, by school agreement, to the kid's grades, truancy numbers and so on. You set up a predetermined set of criteria that puts the kid into the mentor program. When a kid meets X amount of truanancies, when he starts to get a failing grade in his class, when his truancy starts to heighten, then they go into this mentor program and the mentor is not a school employee. I will get to that later. The mentor then meets with that kid and may meet with the family. They start working together on a plan to increase the kid's school attendance. Does he need tutoring in math? Should we get him over to the Study Connection? It will bring services to bear with this kid and meet with his family. You will tell the kid that you want to do this and how important education is. This is how it will happen if you don't get your education. Here is what will happen to you if you do. We will give them a vision for the future that is positive and not all negative. It is also a persistence model in the sense that even though that kid fails us from time to time, we keep on him. It is called Persistence Plus. In that regard, the studies indicate that if you take a five-year study of the kid instead of the four-year high school study and you get into the fifth year and we find that we keep the kid engaged into a GED program or something. Even though we have a great graduation rate with these high risk kids and we also get them GED's. The juvenile delinquency referrals also lower while this is going on. This is very heartening. I got together with the four school districts. They sent their leaders into our center and we got SOCAP with us because they run our truancy program. All of us were in a room several weeks ago and I described all of this to them. Fort Wayne Community had been to the University of Minnesota and was impressed with the program. Meanwhile, East Allen was so interested that they put their grant writer on the task of writing for a grant with the Indiana Criminal Justice Institute. Unfortunately that particular grant application had eighty competitors. We did not get that grant and that was because it all happened so fast that we couldn't get on your calendar to get approval before the grant deadline. So we got turned down for that. We have learned that there are other more appropriate grant opportunities for us. The ATT Aspire Program which just worked with the Boys and Girls Clubs to bring computer software and other things to help kids prepare for graduation or college applications. ATT Aspire gives out millions a year for graduation mentoring

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programs. Americorp does the same and Promise Fellows does the same. There are grant opportunities that are going to open up for us in early 2014 and we will apply for those grants and try to bring those here. We didn't get the grant money but the good news is that it turns out that our center, thanks to good work by a lot of my staff we have some money left over in our Probation User Account. Under the statute, I am permitted to use Probation User Fees for supplemental probation services. SOCAP is a supplemental probation service in that they are handling our status offense truancy kids. Greg Barnes, with SOCAP, has been kind enough to tell me that SOCAP is willing to manage our pilot mentor program. We met yesterday with the University of Minnesota person. They were driving to their family in Detroit and made a detour to spend the entire day with us to help us plan a pilot program. SOCAP came over and the four school districts came over. Phil Downs was with us yesterday. We pore over this pilot program and we came to this agreement. We are going to place a mentor or mentors in South Side High School and Check and Connect Mentors in New Haven. Those are two schools with a heavy truancy problem. Our plan is to commence a pilot program for mentoring in those two school districts. I just have to tell you that to have two meetings within thirty days with school leadership and SOCAP shows you the degree of interest these folks have in beginning a mentoring program. High School Principals need graduation rates for funding purposes. We need this to work to get our juvenile delinquency numbers down. I have kids come before me with four and five files open at a time. We have to get them counseling services and this kind of stuff. Kids need our help and I am not saying that they aren't worth it but if we can get them on a different path, a better path for them rather than in my center, it is just huge for us. They also go into the adult system later on and that becomes very expensive. We have all talked about how we nip this in the bud before it gets to be a bigger problem and this appears to be an exciting possibility for us. I am not saying that it is going to get to every kid or save every kid. It is not going to do that. When you take an incredibly vulnerable population and you can get a substantial percentage of those kids and keep them in the proper system, it is huge for all of us. We are basically announcing to you today that we are going to use Probation User Fees. We are not asking you for any money. We couldn't tell you this in September because we had a lot of moving parts. That is the story. I have never seen the degree of cooperation between schools, SOCAP and the Courts with such diligence and speed as I have seen. A number of us have been in government for a long time, for me it has been about 35 years, and I have never seen this before.

Darren Vogt: Judge, about how much are you going to use in User Fees?

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Judge Heath: There is another minor development. In the meantime, we are working on JDAI as well to lower our delinquency numbers as well. That is a substantial program. We are required by the program to have a Program Coordinator. That Program Coordinator, we are given grant funding through the Indiana Criminal Justice Institute. We got our numbers on Monday. We are going to get \$20,000 from February 1 to June 30th and then \$50,000 for the next fiscal year. We are thankful for that but can we take a seasoned Probation Officer that would be knowledgeable enough to be a good Program Coordinator? You have to coordinate with Police Departments, Sheriff's Department, Prosecutor's Office, our Probation Department and our Court system and you better know what you are doing. Most people that have done this used a seasoned and very good communicating Probation Officer. We need more than that and so we are going to be using those probation fees as well to pay for benefits. You are asking a Probation Officer to step out of a job that they have in hand to take on a grant position for a couple of years. The question is will they have a job to go back to? We are going to do everything we can to make that happen. You certainly don't want to ask that person to step out and give up their benefits without the knowledge that they will be able to go back to their jobs. We have to make this an even trade for them. We think that we have something on the order of \$100,000 in Probation User Fees. We are still paying year-end bills and all of that kind of stuff. We are going to have to use a portion of that for the benefits for the JDAI Program Coordinator. We may be left with \$60,000 to \$70,000 for a pilot program. Under the agreement with the school systems, we would end up with part-time paid mentors. We are looking at four to five mentors. They would be under the auspices and so forth of the SOCAP organization and we would put them in these schools. We are trying to use Probation User Fees to cover all of this.

Darren Vogt: Councilman Brown and then Buskirk.

Bill Brown: Judge Heath, you have really hit an area that I have been thinking about a lot. This whole concept of intervention with students is so critical. Many times we talk about things that are not working and things that people don't get. The reality is that every child born gets an envelope with \$100,000, basically, for a K-12 education. We all know that there are some people over here that are high performing, families that work and people that care. Typically those kids go into performing lives. That \$100,000 that every child born gets works in that scenario. If you look at that dial, over here is the kid that is neglected, no one cares and they don't go into performing lives. To move that up with intervention and prevention and capture as many of those kids through mentors or whatever it takes to maximize that \$100,000 investment in Allen County in an effective and efficient way and get as many of them into high performing lives as possible

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is a great accomplishment. Indiana is already leading the nation with the \$100,000 that every kid gets following the student to the best path. Our three-legged stool is quality teachers that are well compensated, well benefitted in schools by worldwide standards are superb, well-funded and I think anybody would think \$100,000 is a pretty generous offering from the taxpayers. The third leg of that stool is supporting the kids or people that are in this educational system. Ideally, they are up to as high a performance as they can be. If that can be accomplished in Allen County by what you describe in the coming together of the folks that are in unison with you on this, it would put Allen County on the map in a significant way. In my mind, that is what it takes. It takes intervention. When somebody slips off the track or falls to the side, there's got to be a way to come in and support. We can't raise every kid but this whole notion that the folks in high performance have people that care. The folks that are very low have people that don't care. Backfilling that in a way that's cost-effective and efficient, with people that care, is the answer.

Judge Heath: We are excited about the program and to back up your comments, I am in Court every day and do these Detention Reviews. These kids that are coming in are, almost without fail, from a single-parent mom, often trying her best. Sometimes she is working several jobs or she is on drugs or something going on there but between the two functions that she is performing, there is very little supervision. There is no male presence and so they are adrift. If you can put someone in their lives that is there all the time, it is a two-year commitment for a mentor. The other thing is Judge Pratt who has been just a God-send for this community for decades dealing with CHINS proceedings and he is a firm believer in strength-based assets. There are forty assets that have been described for a kid to acquire during adolescence. The more that kid acquires, he drops out of the high risk category. If you have a mentor showing that kid persistence, just that one trait, that is what that kid picks up. Or if he picks up integrity or honesty or some asset that he is not picking up in the home environment, that is huge.

Darren Vogt: One more point and then we will go to Councilman Buskirk.

Bill Brown: You mentioned the single parent. When people say that it is in no way to beat up on anybody. People have to ask themselves, having two people doing virtually any task is much simpler and works so much better. When you are talking about bringing a baby into a high performing life, it takes two.

Darren Vogt: Council, what is before us right now, Judge, make sure that I understand this. We really don't need approval of the grant application because you applied and it wasn't awarded.

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Judge Heath: Although we will be applying for grants in the January to March timeframe next year.

Darren Vogt: And they are going to be for the Check and Connect Program?

Judge Heath: Yes.

Darren Vogt: I think we will stay with the motion on that and then Item 5 is to be withdrawn at this time.

Judge Heath: Yes but that doesn't mean that if we get some really good grant funding that we might not have to come back to you for a full-fledged Program Coordinator. We just don't have the funding for that right now.

Darren Vogt: If you do come back, you won't need to do a full-fledged presentation on that. I think we've got it. We would need motions for one through four. Councilman Armstrong, do you have a question?

Bob Armstrong: My question, and I appreciate what you are doing, is what are the school districts doing to help fight and offset this truancy thing? As far as I am concerned, that is an internal matter and they should be dealing with that. I understand if they can't deal with it internally that eventually it will get to you. Why are the numbers so large? Is it not being worked on at the school level?

Judge Heath: It is and they do have some behavior modification programs called PBIS and RTI. They have installed some programs but they are not specifically aimed at truancy prevention. We have been relying on SOCAP in this community for years. They have done a lot of work for a little money. Things have changed over time with the profile of the kids. In this County, 40% of our kids are born from single parent families. It wasn't that way 25 years ago. If you get at the Youth Works website and look at those figures, they are astronomical. Take East Allen for example. They have lost \$1.8 million in funding over the last year or two. These school districts are doing what they can. It is a tough job to be a teacher nowadays with all kinds of behavioral problems. They are trying to keep class ratios appropriate. I don't want to say that this is a luxury but it is not something that they have the funds for right now. We are all going to work together on these grant requests in the first part of next year. We are going to try to get as much as we can.

Darren Vogt: Councilman Harris.

Tom Harris: In going down into the trenches just a little bit, in terms of the position of Youth Care Worker going up a step, the challenge and the

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question that I throw out there is that sometimes when positions are responsible for lots of different compliances and then we add one more compliance requirement on, we have a tendency to say that it is more responsibility. I throw that out to be cautionary. PREA is a new requirement but they are already responsible for other requirements. That is one more requirement and does it justify paying them more?

Mary Rian: If I understand this correctly, this person is just a PREA Coordinator.

Jamie Mann: Right.

Mary Rian: They are just getting rid of a Youth Care Worker. They are going to work with one less Youth Care Worker and this person is just the PREA Coordinator.

Tera Klutz: Which will go to help showing them that we are taking those standards seriously though we don't know the standards yet and may not have to implement everything at this point. We just want to caution that we care strongly about the PREA standards and the safety in our environment but going down the road where Federal standards aren't quite set yet and spending a bunch of money before they are set, we know that is not wise. We do know that it is wise to show that we are making an effort.

Darren Vogt: Let me just say that we are using acronyms here and there is a viewing public that may not know what PREA stands for.

Judge Heath: It is the Prison Rape Elimination Act. I think our center is a pretty safe place for kids but that doesn't mean that there isn't an occasional situation where that arises. It has during my eight months. We had to investigate and we had to let a few people go. We have had to punish a few people. Those things do go on and it is regrettable. We have been fortunate that it is nothing substantial yet but that doesn't mean that it won't happen.

Tom Harris: Judge, that wasn't necessarily just for you but I think for overall when we are reclassifying jobs and even if we add another Federal requirement. It doesn't necessarily mean that if it is a new requirement or compliance that they should get an increase.

Judge Heath: I agree.

Darren Vogt: Council, are there any further questions or comments? If not, we will need a motion on number one first and then do the salary ordinances.

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Roy Buskirk: We can't do them all together?

Darren Vogt: Our Auditor has given us some leeway on those.

Tera Klutz: As long as you say "As stated on the agenda" we can trace it back to the Allen County Juvenile Center.

Roy Buskirk: I make a motion for approval of the Allen County Juvenile Center, Items one, two, three and four as stated on the agenda.

Larry Brown: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 6-1 (Armstrong). For the record, number five was withdrawn. With that, we are onto Discussion Items. Since our Human Resources folks are up here, I am not going to make them go back and so we are going to take that item first if you want to talk about your ordinance.

Tracy Mitchener: Are we going to be part of the Chief Deputies' salaries?

Darren Vogt: You are but you are not part of the ordinance?

Tracy Mitchener: No, we are not.

Darren Vogt: I didn't know who was doing it. This is really a quick discussion from my perspective. Let's hope we don't have to draw it out. We talked in Personnel Committee about Chief Deputies and we had the conversation today about how if a Chief Deputy comes in and we are currently paying them 90%, for argument's sake, of the salary of the Elected Official. The concept behind it was to make sure that we had some policy in place that if you hire a new Chief Deputy they automatically go back to the 70% range and then you can come before Council to apply to get a higher dollar amount. Let's take the one for example that we had today. If he leaves and the salary ordinance is set, the new person coming in may not have near the qualifications for 90% of that wage. We just wanted to make sure that we had consensus with Council that there is some sort of process that says that they would go automatically to the 70%. They could come back if they found someone just as qualified and get that same dollar amount. Does that make sense?

Tom Harris: Yes, I would agree with that.

Darren Vogt: Do we need that in the form of a formal motion?

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Tera Klutz: We could write something up that you guys could do an amended 2014 salary ordinance. It would be a paragraph and tie it into the budget process for 2015.

Roy Buskirk: That is one concern that I have on some of these other salaries. That individual is taking on IT responsibilities and more responsibility because of covering other positions within that department. If that person leaves and you get a new individual and they don't have the qualification of IT, as an example, is that wage put at a different classification automatically or do they come in at the same wage?

Darren Vogt: The job description is if that person's got it then it is put into the job description and the new person would have to have the qualification.

Tracy Mitchener: Every Elected Official will have different strengths as well. Maybe they would take over the IT function and have the Chief Deputy do some other functions.

Darren Vogt: His question is more in general and not just about Chief Deputies.

Roy Buskirk: Let's take for example the Highway Department today. The one individual has IT qualifications and so that position was scored higher in part because of the IT duties.

Tracy Mitchener: Yes. Those positions would all stay the same because they are scored and on the grid. Once those are approved then that is the standard.

Mary Rian: You would hire someone who is going to do those functions. If they are going to change, the job description would need to be rewritten.

Darren Vogt: Those are different than the Chief Deputy. The Chief Deputy does not have a job description. It is a political appointment. There are how many within the County, seven, eight or nine? I don't want to belabor the point but I think we have consensus around the table and you will draw something up.

Tera Klutz: I will draft something for the next meeting. It is going to be interesting and is going to be possibly placed at 75% of the Elected Officials until it can be evaluated and something that we can try to administer in the Auditor's Office.

Tracy Mitchener: I think it was 75%.

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Darren Vogt: I couldn't remember if it was 70% or 75%.

Tera Klutz: It was 75%.

Tracy Mitchener: Seventy-five to one hundred.

Tera Klutz: I think that is what I am going to throw in for the discussion purposes and if people want to change it, they can.

Larry Brown: To put that in real terms, if I recall that was the figure that you used when you hired the gentleman sitting beside you.

Tera Klutz: I actually decreased his salary from what I was being paid at the time when he came in just based on experience.

Larry Brown: I understand but my point is that the 75% is meant to be entry-level or starting.

Tera Klutz: No. It is the minimum base right now for the range that the Council set. He came in new but I didn't pay him at 75%. I paid him like 85% or 90% because of the qualifications that I expected to start with here. We are probably saying the same thing.

Larry Brown: We are.

Darren Vogt: To put that conversation to bed...

Tera Klutz: I will draft something for your review.

Darren Vogt: With that, you guys can go and Charity can come up. We have Human Resources presenting an ordinance for the purchase of a Blanket Bond/Crime Insurance Policy for Allen County employees.

Charity Murphy: My name is Charity Murphy and I am the County's Risk Manager. With Council's approval under Indiana statute, we can utilize our current Crime Insurance Policy. It includes an endorsement for faithful performance of duties in lieu of individual blanket bonds that are required of Elected Officials, Appointed Officials, Commission members and all employees. Even though not every employee is required to have a bond, this policy covers any financial losses as a result of theft or employee dishonesty.

Darren Vogt: From a dollars and cents standpoint, is there savings?

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Charity Murphy: This year, it is relatively the same cost because we have always had a Crime Policy but didn't have the faithful endorsement on it. It cost a little bit more to get that endorsement but then we don't have to pay for the individual bonds. In the long-term, it will definitely be a cost-savings for the County.

Darren Vogt: Because we are not buying individual bonds anymore.

Charity Murphy: Exactly and you don't have to go back to any market each year. We can just renew this as it is.

Larry Brown: It is similar to an umbrella.

Charity Murphy: Correct.

Darren Vogt: Are there any questions, Council? Not hearing any, we need a resolution before us.

Tom Harris: I will make a motion for the approval of the resolution approving the purchase of a Blanket Crime Insurance Policy for Allen County employees, Commission members and any persons acting on behalf of Allen County government.

Darren Vogt: That is resolution number 2013-12-19-01.

Bob Armstrong: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. With that, we are onto our discussion of the request from New Haven 911. Tim and the Mayor, all come up. Council, I want to say this, sometimes conversations get passionate and emotional. Today is fact gathering and is informational. I would like to keep it in that vein and tone so that we can make sure that we are learning and understanding. Questions may be pointed and direct. That is the point of a question to get an answer. I hope we do that in a business and professional manner. I want to make sure that we keep that attitude as a commitment as we are working together. With that, I know that we have had some discussions and I am pulling up some information as well. Tim, you weren't here and we have heard from the Mayor of New Haven and the Chief of Police. Can you kind of give us your perspective and then we will walk through and flow the conversation. We do not anticipate taking a vote today, Council. This is still information gathering at this point in time.

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Tim Lee: Tim Lee, Executive Director of Consolidated Communications. One thing we look at and I have kept Council abreast is that we did a nine-County regionalized 911 project. Out of that project, it saved the nine Counties about \$2.3 million. That also saved Fort Wayne and Allen County to the tune of about \$1.5 million in overall cost. During that process, there was dialogue open with the City of New Haven on day one of the purchase and procurement of what the cost was going to be. The dialogue that I recall was Chief Poiry communicated back when the vendors were actually in the 911 Center that there were some funds set aside for the City of New Haven. Obviously there has been some open dialogue with the City of New Haven that they have requested \$105,000. That \$105,622.88 is not just the procurement of the equipment. That is procurement of equipment as well as a five-year service contract. That also does not include network costs and fees at roughly \$1,500 per month. You are looking at an overall five-year purchase price incurred of about \$200,000. Documentation supports back in early 1999 that the County Commissioners elected to purchase the 911 phone system for the City of New Haven roughly at a cost of \$19,500. If you take that into account plus the service cost that we paid to maintain their system, the network cost and our contract with D & M to sustain their system, all parts and equipment over the last thirteen years, we are looking at almost a \$300,000 benchmark dollar amount. That should bring you up to speed.

Darren Vogt: I will just ask a quick question. I am looking at the current calls. This is open to any of you. I think D & M provides the numbers that I am looking at. If you look at the call volume, there are a total emergency calls and non-emergency calls. What determines a 911 call and not a 911 call?

Tim Lee: 911 calls come through the specific 911 system. Non-911 calls, we have access especially with the City of Fort Wayne, can call at desk lines. If your vehicle is damaged or a minor accident, they don't have to call 911 and the call is still dispatched but it is not coming through a 911 trunk.

Darren Vogt: So it wasn't 911 but 427 whatever.

Tim Lee: Correct.

Darren Vogt: I am looking at these and trying to figure out the difference. I am looking at the calls from January through October. I am looking at the call volume and it looks like we have an approximate two-to-one ratio of E911 calls versus the non-emergency calls. New Haven has an almost six-to-one ratio of emergency to non-emergency calls. I am trying to figure out what the difference is and I don't understand that.

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Tim Lee: Part of it may potentially be that the residents of New Haven versus Fort Wayne and Allen County is that we have really championed what to call 911 for and what not to call 911 for. They could be calling for just the average day-to-day resource of my car has been scraped or the neighbor's dog is on my lawn. They could be using that for that resource versus a lot of the education is ours are truly 911 calls.

Bill Brown: Isn't that the opposite of that? It looks like New Haven is getting fewer percentages of 911 calls.

Darren Vogt: That is what I am saying. They are six-to-one.

Bill Brown: Are you saying that the Allen County and Fort Wayne folks are being trained to not use 911?

Tim Lee: We are training them to use them for truly emergency situations. If you look at the overall call volume, I think New Haven is between 6,500 and 7,000. We are going to be between 235,000 and 250,000.

Bill Brown: What I am looking at here is for example, Fort Wayne has 170,000 911's and 314,000 non-emergencies. New Haven has roughly 5,000 911's and 55,000 non-emergencies. It appears, for example, Fort Wayne is using 911 a lot more.

Tim Lee: By populace, we are going to have...

Darren Vogt: I am referring to non-emergency calls. Fort Wayne's emergency to non-emergency is two-to-one. New Haven is six non-emergencies to one emergency. I don't understand why there is a difference to that. Maybe you two can answer that, I don't know.

Bill Brown: Just so I can get clear on this, Tim, I thought you said that the reason that the CCP you were trying to get Fort Wayne folks to not use 911. It appears that in New Haven there are fewer folks using 911.

Tim Lee: Bill, you have 2012 numbers and if you looked back at past data, our 911 calls had a higher percentage and so we have looked more towards that education.

Bill Brown: I guess that is where I am not getting it. You say you are educating more folks to use 911 and use the non-emergency numbers.

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Tim Lee: We are working to get them to use non-emergency numbers and it has truly worked if you look at the division of the past years to current of the abuse of 911 to where we are today.

Bill Brown: This is just a point that I am making. In New Haven, that looks like that has been accomplished.

Larry Brown: Let me try to explain. This list that you are looking at is a total of all calls that goes to 911. The same thing for Fort Wayne and Allen County and those calls that went to the 911 number were broken down into real emergency and non-emergency.

Bill Brown: Right, I get that.

Larry Brown: Tim is saying through 311 or other numbers that might otherwise go to 911, I think he is trying to say that we are educating the public to use 311 and those other numbers for true non-emergencies.

Bill Brown: Okay, to that point though, in New Haven there are way fewer people using 911.

Roy Buskirk: No.

Bill Brown: Yes, 5,000 of them are using 911.

Larry Brown: No, 60,000 use 911.

Bill Brown: It says non-emergency calls in New Haven.

Larry Brown: That is the breakdown of calls that came into the 911 center.

Bill Brown: Right, so I guess if you are trying to get people to not use 911 and use the other lines...

Darren Vogt: Let me ask a question. I understand exactly what you are saying.

Bill Brown: It is like mission accomplished in New Haven for what Tim is striving for.

Darren Vogt: Mayor McDonald, define a non-emergency call within your operation. Is there a number that they are dialing...

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Terry McDonald: We have a seven-digit number that they have been calling for years for non-emergencies.

Darren Vogt: Is that in this number?

Steve Poiry: The 748-7080 number would be the non-emergency calls.

Darren Vogt: Okay, so those are non-emergency calls that your dispatchers dispatch? Is that fair?

Steve Poiry: It is calls that we received.

Darren Vogt: Do your dispatchers handle those calls?

Steve Poiry: We handle those calls, 911 calls and non-emergency calls.

Darren Vogt: That is the point that I was getting at. Your non-emergency calls are for anything and everything.

Steve Poiry: I think I can add a little bit here. Tim, correct me if I am wrong, your non-emergency calls go through Records right now, is that correct?

Tim Lee: No, that is not correct.

Steve Poiry: What calls are Records handling?

Tim Lee: They handle a portion of the City's Desk lines. They do not take them in their entirety and so we still handle those and all of the Sheriff's Department admin lines.

Steve Poiry: You may not be aware of this but the personnel in Records have been told that when they can't get through to Communications they are to call 911. On a regular basis, our Dispatchers have been taking those 911 calls.

Terry McDonald: There are many times when the seven-digit number is used and a Police Officer still has to be dispatched. You can also get non-emergency calls for EMS on the seven-digit line for lift assistance. There are some of our elderly that have fallen and can't get up. They aren't hurt. You can also get calls for service on carbon monoxide monitors going off. Tones aren't set for the Fire Department on those issues. You still have a Dispatcher doing some portion of their job.

Darren Vogt: What else is that number published for?

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Terry McDonald: For the Police Department.

Darren Vogt: Is it utility calls? Is it water breaks?

Terry McDonald: The only time that the number is used for water emergencies is for after hours. That rarely happens. For the last four or five years, we have been encouraging people to call the Utility Director on his cell phone for those kinds of things. You get some people that are used to calling the seven-digit line and so on occasion it does happen.

Darren Vogt: Councilman Harris.

Tom Harris: Tim, I have a question in terms of the consolidated effort. Explain this to me but one of the objectives is to bring other entities or other units into the 911 facility. Bigger is better and bigger is more efficient from the standpoint that you are moving on your project, right?

Tim Lee: Correct.

Tom Harris: How is that coming along? Have we had other Counties come onboard with this? Do we have other entities coming into the 911 that weren't before? Is there anybody on deck that might be coming onboard with 911?

Tim Lee: We have brought IPFW onboard. That was discussed with Council during the last budget cycle. There is already open dialogue with a couple of other Counties. We are working on passing current legislation that is being proposed for 2014 that brings that minimum standard of dispatch facilities and dispatch operators closer together. With that being said, that makes the transition and the dialogue with other Counties easier to move those people because everyone would be at the same standards.

Tom Harris: They are not necessarily talking about coming to Allen County. They are talking about bringing their Cities and Counties together in their 911 facility, is that correct?

Tim Lee: There has actually been dialogue that when we are up and running and tried and true that there is a potential that they are looking to consolidate County to County.

Tom Harris: Oh, I see, County to County with us in it?

Tim Lee: Correct.

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Tom Harris: Are you at liberty to talk about who they are or is that not smart to do right now?

Tim Lee: I was asked not to.

Tom Harris: I had another question and I am sure it will come back to me.

Darren Vogt: Councilman Buskirk.

Roy Buskirk: The one thing, through all of this discussion, I always felt that 911 calls were automatically rolled over to another department or unit or whatever if one tragedy happens in one County or City. I read in some of the correspondence that Dekalb County cannot correspond with us directly because their radios are not, I mean how is communication with Dekalb?

Tim Lee: Under the new radio system and the new phone system, we will be truly interoperable. We can dispatch for them and they can dispatch for us. We will be on the same CAD system. Rolling from one County to another, for the most part, will be seamless.

Tom Harris: That other question is, are we being required, when you had spoken about this previously you kind of implied that we are being required to look at consolidated processes from the Feds.

Tim Lee: That is the direction that they are going.

Tom Harris: What does that mean? Are we required to do it or is that the direction that they are going?

Tim Lee: At this point we are not required to do it. That is just the direction at the State and Federal level that it is going. There are efficiencies to be had.

Tom Harris: Is there a timeline that we are looking at that we need to do these things? Or are we just generally going down that path on the basis that they may require it or we may choose to do it?

Tim Lee: We are currently going down that path to be proactive. Seeing it in the dialogue with the State's 911 Office, speaking to their Board members and speaking to legislators that preemptively that is where things are going to go. Taking the preemptive notion ahead of time creates the atmosphere and ability to have Fort Wayne as a central hub.

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Tom Harris: If IPFW wouldn't have come onboard, would that have stopped this initiative to move in that direction?

Tim Lee: No.

Terry McDonald: I guess with that type of logic, why don't we just have Indianapolis dispatch us? It is much bigger than Fort Wayne and Allen County and there would be more efficiency. I have a real question about that. The non-emergency versus the 911 calls, the non-emergency calls for the CCP could be just about anything. They are still being handled by the same Dispatchers and call-takers, correct?

Tim Lee: Yes.

Terry McDonald: It is the same thing with us. Using the 2012 figures for the 911 and non-emergency calls, based on our dispatch operations cost of \$421,000, there is a total of 59,575. That is the one that you are currently looking at, I believe. Per call, it is \$7.07 no matter what it is. When you take a look at the combined Fort Wayne and Allen County calls, it is \$644,624 of a \$6 million budget roughly.

Tim Lee: Roughly.

Terry McDonald: That is \$9.31 a call. My education says that mine is more efficient. I just don't quite understand that. The last time I checked, New Haven is a member of Allen County. These dollars are generated by taxpayers of New Haven. We pay County taxes. It is not Mr. Lee's fault. He is not from here. He hasn't been here since 1999. There were agreements made with County Communications for New Haven to be supported in that. We were never asked previously to pay any fees for 800. When we were told about the fees, sure we groused a little bit about it. You would too or else you wouldn't be doing your jobs. We pay the fees. There was mention, in Mr. Lee's letter, that somehow we are freeloading on the County's GIS system. He didn't use those words specifically but he said we get those services and haven't paid anything. I remember when Allen County posted a bond to pay for GIS. Now, if I am not mistaken, New Haven taxpayers still pay Allen County taxes. New Haven didn't freeload on the GIS system. We pay our proportional share for the fly-over. I think that is still done every three years. We pay for the extra territorial area that we asked for in a portion of Milan Township and a portion of Jefferson Township. We also provide to Allen County GIS all of our layers. There is some proprietary information that we don't provide as far as size of water and sewer lines. I don't think that Fort Wayne does that either. We are not freeloading off of anybody. The 2012 figures show that 2.6% of the 911 calls are handled by our Dispatchers. If you

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were to take 2.6% of the money that is generated by 911, our \$48,400 is significantly less than the 2.6% of the \$2 million plus a year. If you were to take a look at the number of households, according to the 2010 Census in the City of New Haven, 6,328 housing units time ninety cents per landline we know that not every house or apartment has a landline anymore because of the influx of cell phones. The potential maximum along with business lines, there are 1,218 business firms in New Haven, if you take all of that times ninety cents is \$176,903. That is the money generated by the 911 fee taxpayers of New Haven. We can take a look at cell phones. I was under the understanding that cell phones pay less than landlines. Do you know?

Tera Klutz: Yes they do.

Terry McDonald: Seventy cents?

Tera Klutz: I believe it is fifty cents.

Larry Brown: It didn't use to be though.

Terry McDonald: It is unfortunate because cell phones should be paying the same as a landline. We only have 26.2% of our whole population, 15,390 that are under the age of 18 and everyone else in that 15,390 are considered adults. Some friends of mine have five cell phones in their house. They are paying a substantial amount. These are dollars that are being generated. In 2011, we answered 3.5% of the 911 calls.

Steve Poiry: I apologize for not getting this to you guys. I just got his late yesterday afternoon.

Terry McDonald: I think we are on course currently to do 3.6% with the numbers that we received in October. We don't have November's numbers yet. I am not here to ask for more money than is due us for this program. We can argue efficiencies. I think \$7.07 per call is pretty efficient. We can talk about all kinds of things. I know the County Commissioners and the Mayors Caucus did not support Mr. Lee's proposal to the Statehouse.

Darren Vogt: Councilman Brown.

Larry Brown: Thank you. As we all know, anyone can work the figures any way that they want them. I have heard about enough from very passionate people on their figures and how they present them. To me, our responsibility is to decide two things. One is do we participate in the reimbursement for the upgrade of equipment at the New Haven Call Center. Number two is to review and decide what to do with disbursement of the total 911 fees

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generated. Now I will point out to you that we have heard the Mayor so eloquently use 2013 figures but the fact is that the figures that are always used are at least a year in arrears. The 2013 figures, I am not going to even look at. The 2012 figures, we are looking at the 2.6%, in my opinion. Our Auditor could help us know the exact figure of money received from the State for the total year. Then we need to decide if the current payment to New Haven accurate and fair. I think not but that is what we have to decide. I know all of you are very passionate about this. There have been terms used in some of the correspondence that we have seen and am personally disappointed in. There have been some terms used that cut into the integrity of each other. We don't need to go there. That is the way that I am looking at it.

Terry McDonald: Point of clarification, Mr. President. My figures that I used of \$7.07 were based on the 2012 figures.

Darren Vogt: Councilman Buskirk.

Roy Buskirk: Tera, on the ninety cents that we pay on the 911, that varies from County to County.

Tera Klutz: Not any more.

Roy Buskirk: Okay, how much of that do we get back from the State? I am sure that there are some administration costs there for the State.

Tera Klutz: It's really funny. I have that email right now.

Tim Lee: If I may, while she is pulling that up, we don't receive even that 90 cents because we are a donor County for the smaller Counties. We are not receiving the totality of the revenue that is generated by Fort Wayne and Allen County and the City of New Haven.

Tera Klutz: Last year, the State brought in \$73 million from the 90 cents Statewide. They distributed to the Counties \$64.3 million. That leaves about \$8 million for administrative expenses. The way they distribute it to Counties is 90% is based on the hold-harmless agreement. What you collected the last three years, they wanted to hold the Counties harmless by guaranteeing them that portion of revenue. There is an additional portion that is passed out based on population. We have a fairly large population and so we will get a larger chunk of that remaining ten percent.

Tom Harris: A question on that, if a County like Dekalb came onboard with us next year, do we start receiving their funds?

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Tera Klutz: There would be an interlocal agreement.

Tom Harris: Okay, so that is not set up in the statute from the State but are doing something on the local level.

Darren Vogt: Councilman Brown.

Larry Brown: I forgot to ask this question earlier. Mayor McDonald, is there or has there ever been an interlocal agreement between the County and New Haven on disbursements of these funds?

Terry McDonald: No. In 2000, I provided Commissioner Brown, because she said there wasn't any record of any agreement of any sort, but in 2000 there was a letter generated for sharing 911. There was a formula put together. To be quite honest with you, we have never received the full benefit of our request based on the formula. The purpose of that was to help reimburse for employee cost. It could be used for equipment too, I suppose. We always applied for three Dispatchers because by the formula that the County Commissioners established that is what we could apply for. After a few years of being told no, you quit asking for the full amount. We still asked for what we were told we were going to get. That has fluctuated a little bit but it currently sits at \$48,400 a year. That money helps offset the cost of one Dispatcher.

Larry Brown: I would personally like to see an interlocal agreement.

Tera Klutz: Right now, per an interlocal agreement that we already have with the City of Fort Wayne, all of the E911 money goes to the CCP. That would be the body that would do an interlocal agreement with the City of New Haven. All of our operating revenue must go to the CCP per the document that was agreed upon.

Darren Vogt: We don't have control of the funds.

Larry Brown: I understand that. So, why is this before us?

Tera Klutz: Because this is older money.

Larry Brown: We are only talking about the older money.

Tera Klutz: Right.

Darren Vogt: The question that I have is that I am still struggling with the emergency and non-emergency calls and why they are so different. What

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phone number do they dial for non-emergency calls to be counted on the CCP click?

Tim Lee: For the Sheriff's Department, it is a 3000 number and for the City of Fort Wayne it is 1213.

Darren Vogt: What is the design for those calls? What are they specifically looking for when they dial that number?

Tim Lee: If it is vandalism, a broken down vehicle, not a crime in progress it keeps the 911 lines open. You still want a Police report or you still want a response from Fire or EMS but it is keeping it off the 911 line.

Darren Vogt: Okay and that is the same scenario that you guys have.

Terry McDonald: Yes.

Darren Vogt: In theory, if they are doing the same kinds of things they should have the same rationale or numbers behind it but your numbers are much higher and I don't get why. I am going to ask the question this way, Tim, without disruption to yours, could you take over for New Haven's Dispatch Center with the cost added to your current situation?

Tim Lee: There would have to be additional employees added.

Darren Vogt: Approximately how many employees?

Tim Lee: The standard per channel is three so around nine total.

Darren Vogt: Nine total to take over those calls currently. How many employees do you guys have?

Steve Poiry: We have six full-time Dispatchers and supplement with part-time Dispatchers of approximately ten.

Darren Vogt: Your Dispatch Center costs approximately \$421,000. Councilman Harris.

Tom Harris: Another question. I am kind of remembering back on some of the discussions on the consolidated process and movement forward, some of the requirement is that there should be two 911 centers per County or something. Two places where calls can go, is that correct?

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Tim Lee: The legislation currently states that there can be one primary and one secondary. You are allowed two. With that being said, by all actuality New Haven would be allowed to have that because it is by populace of where those PSAP's can be. When we have a consolidated entity it allows them to flow over. By definition, a secondary PSAP should be able to handle the offset call volume if something would happen to the main PSAP. Not taking anything away from New Haven but if this process truly goes forward to Council then there needs to be communication that New Haven needs to take other steps to be a secondary PSAP. As it stands today, they can only dispatch two fire agencies. There are seventeen in the County. Their staffing level on third shift is one Dispatcher and we have thirteen. If they are truly to represent a secondary PSAP, measures need to not only be taken at this table but in other venues to look at what the propensity is of getting that to be a true secondary PSAP. Granted, they take a few rollover calls and we take a few from them but in the capacity of a backup or secondary PSAP, it doesn't fulfill that obligation.

Tom Harris: Do we have a secondary PSAP?

Tim Lee: The Public Safety Academy.

Tom Harris: Now, we are calling it that but is that our official or is someone making that the official secondary?

Tim Lee: That is a PSAP so that if ours fails, we can go live with that within a matter of minutes.

Tom Harris: We have stated that?

Tim Lee: It is part of our emergency plan.

Tom Harris: A little bit ago I asked if we wouldn't have brought IPFW on, we are still going forward on the consolidation concept beyond the County, is that correct?

Tim Lee: We are still pushing in that direction.

Tom Harris: If New Haven was such that we kept them in place, would we still move forward on the consolidation?

Tim Lee: We are still going to move forward regardless of the circumstances.

Tom Harris: Okay, okay. What about the purchase of this additional equipment is we were to do the \$105,000 and the additional maintenance and

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such and three years from now something changes? What happens to that equipment if they decide that is not going to happen and they come onto Fort Wayne? What do we do with that equipment?

Tim Lee: That equipment just gets absorbed into our center and we expand the internal capabilities of what we have today.

Tom Harris: So that equipment wouldn't be thrown out. The investment of \$105,000 isn't lost.

Tim Lee: All of the equipment today is plug-and-play.

Darren Vogt: Councilman Armstrong.

Bob Armstrong: The PSAP that you talk about out at the Safety Academy is not a manned PSAP, is it?

Tim Lee: No, it is not.

Bob Armstrong: It is in mothballs or whatever you want to call it. If you would ever go down and we would have to use that as a backup, what is the timeframe of getting employees and people out there, up and running?

Tim Lee: Twenty minutes is the time frame. Again, we champion the fact that even if New Haven is in place, you are taking fifteen dispatchers to two or one and what is the call complexity that they are going to handle? One or two calls in that time period?

Bob Armstrong: Also, you stated that on third trick you have thirteen Dispatchers.

Tim Lee: Yes, sir.

Bob Armstrong: Are we getting that many call volumes that we have to pay for thirteen Dispatchers?

Tim Lee: If you look at the totality, we are almost three-quarter million calls a year.

Bob Armstrong: Right, I understand that. I also understand that through looking at Police Dispatch and stuff, the Police Department mans their hot hours in shifts and I mean, the first shift in the Police Department is probably not manned as high as our third shift is. In the Sheriff's Department, I am sure that we don't have a boatload of people on third shift

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but on first we do and flows into second shift. I guess my question that number to me is that I feel you would have less manpower on staff on third shift.

Tim Lee: Thirteen is the maximum and the minimum is ten. You figure per channel in the City of Fort Wayne and Allen County, there are 54,000 push to talks on that radio system a month per channel.

Bob Armstrong: Per month.

Tim Lee: Per month.

Bob Armstrong: But not per shift.

Tim Lee: If you want me to break it down for you, I will break it down for you. The reality of it is that national standards say that I need eleven more employees. I have the documentation to substantiate that. We are, by shift, dictated my minimum manning. Thirteen is just the maximum we have per shift. Second shift is a maximum of fifteen and I believe day shift is twelve. It fluctuates by call volume.

Bob Armstrong: So, with you guys, how many people do you have dispatching on third?

Steve Poiry: I have one person from midnight until 8:00 in the morning.

Darren Vogt: Councilman Howell.

Kevin Howell: Let's get back to what I said last month when we had a brief discussion about this thing. In a crisis situation, everybody here remembers about three years ago when we had the ice storm. The City of Fort Wayne's communication system was dead. The only way we got through those 911 calls was through New Haven. I am very, very fearful in fact I know we are going to have it again. You can have all of the redundancy that you can talk about here but we can't control Mother Nature. Rolling over to Dekalb in an emergency situation will not work. We already have an established partner here. They know what to do and they have done it well. Keep it as it is.

Darren Vogt: I want to clarify that. To the point that Tim just made and the Mayor, I am sure will agree, they only have one Dispatcher. If that happens in the middle of the night, their Dispatcher can only handle one call at a time. It is rolling to Dekalb now. If theirs goes down, it rolls to us. If ours goes down they are all rolling to Dekalb. It is not that it is not going to happen. I think we are living in a world where the reality is that it is possible

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that if everything goes down, ours or his, it could roll to another County. That is just a part of the beauty of the system that it is not just going to ring and ring forever. Somebody is going to eventually get a Dispatcher. Will it maybe take a little bit longer to ring, possibly? If they are both down, it is not the normal channel that it would go through.

Kevin Howell: It is about not having all of your eggs in one basket.

Roy Buskirk: Yes, but if it is not Dekalb, who does it roll to next?

Tim Lee: Steuben. One thing that you have to take into consideration is that the existing phone system that we are putting in is two independent 911 systems. Truly, if one goes down, there is another 911 system in our building. The probability of both of them going down, unless a tornado wipes the building off the face of the earth, is zero. One is a Solacom system and is a Mivo phone system. They are on two completely separate networks. They are two completely separate 911 systems. There is 100% redundancy on that system.

Darren Vogt: Can you talk through the power system on that? If the power goes down, what happens there?

Tim Lee: On the power side of things, we are on I & M's main trunk from their corporate office. The floor has its own generator system. The generator is capable of running the whole building but it is dedicated to the sixth floor. We also have an uninterruptable power supply that will run the building in its entirety. It pretty much could run a small village but it is dedicated 100% to the sixth floor. In the event that the power drops off, there is a six-second delay for the generator but in that delay, the UPS runs for an hour and until that generator brings the power back up, that UPS will continue to run. That facility is about as redundant as you could possibly make a 911 center.

Kevin Howell: But both of those systems are in one location, right?

Tim Lee: The phone system is also redundant at Washington Center Road at Indigital Telecom and mirrors the Public Safety Academy. There are actually three redundant points in Fort Wayne and Allen County for that phone system.

Kevin Howell: Once again, they are located in Fort Wayne.

Darren Vogt: Councilman Brown.

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Bill Brown: I think it is fair to say that the CCP has created the state of the art Dispatch Center.

Tim Lee: Thank you.

Darren Vogt: Councilman Brown.

Larry Brown: Again, I will try it again. Let's stay focused. We are getting off on operational things that are the CCP's responsibility. Our decisions are old money. Do we want to fund, should we fund the \$105,000? That is out of \$3 million something. Is that the right thing to do? That is the decision. Not operations. That is the CCP.

Darren Vogt: I think operationally, long term, that is a bigger decision. If we are agreeing that we have turned all of the money over to the CCP and they are talking about funding the money from an ongoing standpoint of \$48,000 or whatever then that is the decision to push onto the CCP.

Larry Brown: Correct and that is what I am trying to say.

Terry McDonald: My argument is not against Mr. Lee or the CCP or his fine employees. My argument is not about the efficiency of entity. My argument is not about anything other than what we believe is a fair request. Money is generated by our citizens going into the 911 Fund. Through no fault of the Council, our Council, County Commissioners, Mr. Lee or his Board, the State of Indiana saw fit to put all 911 fees through the County. The since have changed that. Fort Wayne and Allen County chose to put together the Combined Communications Center to help address the State of Indiana's requirement of no more than two PSAP's in any one County. When we chose as a community, not to join the CCP, we did so based on some figures of what it is going to cost. The CCP has some rollovers that come to us and there may be a few that comes to them from us as well. We have a good working relationship, boots on the ground or voices on the radio and we work very well together. We chose not to become part of the CCP because we felt it was important in our interest to have our own communication center for our Police, Fire and EMS. In the event of a major disaster that hits any part of Allen County, you had better believe that you are not going to need to have tones to page out volunteer Fire Departments. You are not going to need to have the ability to ring up Station 11 at Rudisill and Lafayette. They will be on the air. Our Dispatchers can talk to Fort Wayne Fire Trucks, District Chiefs and any Police Officer in Allen County and not just our own. We can talk to every volunteer Fire Department. We may have a little trouble reaching Hometown but we can talk to any volunteer Fire Department within the County. We know that we don't have the capacity to hire all of

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those additional Dispatchers or the room in our Police Station to set them up. Our role, and we are very comfortable in our role, is nothing more than the timeframe if it takes 20 minutes or it takes an hour, we can help cover the emergency calls until the PSAP is opened up at the Public Safety Academy. We know that we can't handle day-to-day operations. That's impossible. Our request is simply to receive those funds based on the old 911 money. We are all very blessed. Mr. Lee asked for some money from that fund recently and we are blessed to have those funds available to us. We feel that we are a valuable partner in public safety in Allen County and in many other ways too. That is the only reason why we made this request. We didn't mean to start a Civil War between New Haven and the CCP. That wasn't our intent. I apologize if anyone took it that way. Our sole reason was that our taxpayers helped pay for some of this stuff and we would like to be able to upgrade our 911 system. That's all we were asking for. We thank you for your consideration.

Darren Vogt: Council, are there any other questions?

Roy Buskirk: If you don't receive the funding from the Council, will you still continue to maintain the 911?

Terry McDonald: Absolutely.

Darren Vogt: Are there any last comments from you? I know you just made yours but Chief do you have anything to add?

Steve Poiry: I don't have anything.

Tim Lee: Council members, I don't negate that New Haven has a responsibility to their people of their community. The Mayor has championed, multiple times, on the City of New Haven pays taxes and 911 dollars but so do the citizens of Allen County and Fort Wayne. This isn't just procurement of equipment, you are going to have ongoing cost and Larry kind of touched on that. Council, you approve the budget every year for the CCP. The decision that you make today and going forward is directly going to affect the budget of the CCP and I think the communication on the old 911 dollars, a percentage of that was set aside for whatever reason the State would not meet a hold-harmless amount. I don't know what that dollar amount was but was agreed upon at a certain percentage. Again, I am not pointing fingers at New Haven but if every independent City or County agency comes forth and says they would like, there is a window of what you can spend that money for, where is that going to leave those funds? I don't disagree that they need to meet the needs of their community but if you continue to let different townships and municipalities pick at old 911 dollars, we are going to come

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back for tax dollars if we don't meet the hold-harmless amount and the citizens of Allen County and Fort Wayne are going to pay to offset that.

Terry McDonald: Through taxes, so will the citizens of New Haven.

Darren Vogt: Is there anything else? Thank you very much, gentlemen. With that, the next on our agenda is Board Appointments for Consideration. We have the Alcohol Beverage Commission which is Ozzie Mitson. The Child Care Facility Board is Roger Brugh. PTABOA Board is Judy Macon and Mike Clough. Redevelopment Commission is Adam Day and Roy Buskirk. Regional Sewer District is Aaron Knight. Woodburn Economic Development Commission is Tom Harris. Are there any questions on any of those?

Larry Brown: Yes. I don't know who the liaison is to the County Assessor but I read her brief statement in regard to the PTABOA appointment. There seemed to be more to the story that wasn't there. I didn't know if anybody had talked to her.

Darren Vogt: Other than the new requirements that it couldn't be an employee. That was the biggest thing and the person is not an employee.

Larry Brown: Okay. That clears it up for me.

Darren Vogt: That was the issue that we couldn't have an employee. It makes sense if someone is appealing and the person that you are appealing against works for the person that you are appealing against. There is a conflict of interest there.

Larry Brown: So Mike is not an employee?

Darren Vogt: That is correct.

Nick Jordan: He works for the software vendor.

Bob Armstrong: So he is consulting on the software that we use in the Assessor's Office?

Tera Klutz: Yes. It is not the perfect answer.

Darren Vogt: Based on the requirements, this is one of those that is a challenge. We have to have certain requirements. We need a motion to approve those.

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Larry Brown: Move for approval of the Board Appointments as listed on the agenda.

Bob Armstrong: Second.

Darren Vogt: We have a motion and a second. All in favor signify by saying aye, opposed, same sign. The motion passes 7-0. Council, the meeting schedule for 2014. You have had a chance to look at it. If need be and something arises, we can make additional adjustments on the fly. So far, this will be the meetings going forward.

Tera Klutz: There are two meetings that are not on your normal third Thursday. I think those should just be pointed out. The March and May meetings.

Larry Brown: I was bad and I am pretty sure that February 20th, don't change it for me, I am out of town.

Darren Vogt: Are there any recent or upcoming meetings? No? Are there any liaison reports? I have been meeting with the Commissioners on a lot of activity on economic development projects. There was a public meeting with the residents of Stonebridge. They were very appreciative of us coming out and talking to them about what is happening. Most of their issues weren't related to Stonebridge but that is typical. We had a follow-up meeting talking about next steps and how to proceed going forward. Is there anything else for the good of the order? Is there any public comment?

Vickie Hadley: Vickie Hadley from the Purdue Extension Service. Last month I shared with you the fundraiser that we had put together at your request and we ended up selling 90 poinsettias. We brought in about \$600 to put towards covering expenses in our office.

Darren Vogt: Great. Sometimes things work. Thank you. Is there anything else, Council?

Tom Harris: Approval to waive the reading on any matter approved today for which it may be deemed necessary for the County Council meeting of December 19, 2013.

Bob Armstrong: Second.

Darren Vogt : All in favor please signify by saying aye. The motion passes 7-0.

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Bob Armstrong: Move to adjourn.

Kevin Howell: Second.

Darren Vogt : All in favor please signify by saying aye. Opposed like sign. The motion carries 7-0. There being no further business the meeting was adjourned at 11:20.